

Multiple Markets and Uses

One of the key features of ProtectoMats is their infinite versatility, Used in Homes, Offices, Restaurants, Hospitality, Crafts, Gourmet, the possibilities are endless.

- **Retailers** - Standard re-stocking cases are a convenient and effective pack size to refill your P.O.P. display and manage your inventory.
- **Landscapers and Interiorscapers** - Select the exact size to fit your custom installation. ProtectoMats have been specified by Interior Landscape Professionals, Architects, Landscape Architects and Interior Designers.
- **Food Service** - Protect against burns and scorches...Heavy duty ProtectoMats are used in commercial and institutional settings. The unique qualities of cork make it the perfect accompaniment to restaurant and catering applications.

Proven Merchandising Solutions

Key to Profitable Add-On Impulse Sales.

Award Winning Displays

A full selection of permanent displays are complementary with your initial purchase to fit any retail environment. Attractive displays have been meticulously researched and carefully designed and constructed for years of impulse sales productivity. Refer to Display Program for detailed information.

Free Consumer Brochures Greatly Enhances Product Movement

These high quality four-color brochures illustrate multiple uses for ProtectoMats throughout the home and office. Contact The Walton Company for your literature requirements.

It's Year-Round Plus Business - This unique line generates plus business for you all year long. ProtectoMat is a great impulse product and will generate generous margins to add to your bottom line profit.



MSX Floorstand

Open Stock Ordering

Circular and Square ProtectoMats are available in three packs - Restocking Cases, Bulk Boxes, or Display Cartons For Rectangular ProtectoMats, see price schedule.

KEY TO ITEM NUMBERS				PACK	SHAPE	PATTERN				
ITEM #	04	-	CS	-	CP	-	20	CS = Case	C = Circular	P = Pecan
Size		Pack		Shape	Pattern		Per Pack Quantity	DC = Display Carton	S = Square	W = Walnut
								BB = Bulk Box	R = Rectangle	When Walnut Pattern is desired substitute W for P in the item #. Pecan Pattern will be shipped when Pattern is not specified.

The Walton Company Philosophy



We take special pride in three major areas of importance to our customers - Quality, Innovative Merchandising, and Service. The foundation is Quality. We achieve quality by using only the best materials to which we apply superior workmanship and quality control measures.

We recognize that Innovation in Merchandising and Packaging is vital to help you sell these quality earth-friendly products and we constantly strive to provide the better ideas that lead to greater sales. Proven and diligent service in the area of order handling and prompt response to needs has provided us with strong support from many customers since 1960. We pledge to continue to provide the finest products and services available while striving to keep our prices to a minimum.



WSP 0113

Traditional Circular and Square ProtectoMats

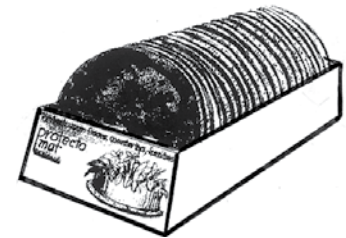
Wholesale Price Schedule

Effective 1/01/13

Traditional Circular ProtectoMats

Item Size*	Case 				Bulk Box 			
	Item Number	Whls Ea. Cost	Case Qty	Whls Case Cost	Item Number	Whls Ea. Cost	Box Qty	Whls Bulk Box
PM 4" Circle	04-CS-CP-40	\$0.98	40	\$39.20	04-BB-CP-300	\$0.95	300	\$285.00
PM 5" Circle	05-CS-CP-30	\$1.45	30	\$43.50	05-BB-CP-250	\$1.41	250	\$352.50
PM 6" Circle	06-CS-CP-20	\$1.97	20	\$39.40	06-BB-CP-200	\$1.92	200	\$384.00
PM 7" Circle	07-CS-CP-18	\$2.47	18	\$44.46	07-BB-CP-180	\$2.40	180	\$432.00
PM 8" Circle	08-CS-CP-14	\$3.17	14	\$44.38	08-BB-CP-140	\$3.07	140	\$429.80
PM 9" Circle	09-CS-CP-12	\$3.90	12	\$42.96	09-BB-CP-100	\$3.78	100	\$378.00
PM 10" Circle	10-CS-CP-10	\$4.83	10	\$48.30	10-BB-CP-090	\$4.69	90	\$422.10
PM 11" Circle	11-CS-CP-08	\$5.65	8	\$45.20	11-BB-CP-070	\$5.47	70	\$382.90
PM 12" Circle	12-CS-CP-07	\$6.54	7	\$45.78	12-BB-CP-060	\$6.34	60	\$380.40
PM 13" Circle	13-CS-CP-06	\$7.92	6	\$47.52	13-BB-CP-050	\$7.68	50	\$384.00
PM 14" Circle	14-CS-CP-05	\$9.09	5	\$45.45	14-BB-CP-045	\$8.82	45	\$396.90
PM 15" Circle	15-CS-CP-04	\$10.14	4	\$40.56	15-BB-CP-040	\$9.83	40	\$393.20
PM 16" Circle	16-CS-CP-04	\$11.56	4	\$46.24	16-BB-CP-035	\$11.22	35	\$392.70
PM 17" Circle	17-CS-CP-03	\$12.57	3	\$37.71	17-BB-CP-030	\$12.19	30	\$365.70
PM 18" Circle	18-CS-CP-03	\$14.05	3	\$42.15	18-BB-CP-025	\$13.63	25	\$340.75
PM 19" Circle	19-CS-CP-02	\$15.76	2	\$31.52	19-BB-CP-022	\$15.28	22	\$336.16
PM 20" Circle	20-CS-CP-02	\$17.31	2	\$34.62	20-BB-CP-020	\$16.79	20	\$335.80
PM 21" Circle	21-CS-CP-02	\$19.37	2	\$38.74	21-BB-CP-017	\$18.79	17	\$319.43
PM 22" Circle	22-CS-CP-02	\$21.28	2	\$42.56	22-BB-CP-015	\$20.63	15	\$309.45
PM 23" Circle	23-CS-CP-02	\$23.24	2	\$46.48	23-BB-CP-012	\$22.54	12	\$270.48
PM 24" Circle	24-CS-CP-02	\$25.11	2	\$50.22	24-BB-CP-010	\$24.36	10	\$243.60

Display Carton			
Item Number	Whls Ea. Cost	Case Qty	Whls Case Cost
04-DC-CP-80	\$0.98	80	\$78.40
05-DC-CP-40	\$1.45	40	\$58.00
06-DC-CP-38	\$1.97	38	\$74.86
07-DC-CP-34	\$2.47	34	\$83.98
08-DC-CP-32	\$3.17	32	\$101.44
.....
10-DC-CP-28	\$4.83	28	\$135.24
.....
12-DC-CP-22	\$6.54	22	\$143.88
.....
14-DC-CP-16	\$9.09	16	\$145.44
.....
16-DC-CP-12	\$11.56	12	\$138.72
.....
18-DC-CP-10	\$14.05	10	\$140.50



Square ProtectoMats

Item Size*	Case				Bulk Box			
	Item Number	Whls Ea. Cost	Case Qty	Whls Case Cost	Item Number	Whls Ea. Cost	Box Qty	Whls Bulk Box
PM 4" Square	04-CS-SP-40	\$1.07	40	\$42.80	04-BB-SP-300	\$1.04	300	\$312.00
PM 5" Square	05-CS-SP-30	\$1.60	30	\$48.00	05-BB-SP-250	\$1.56	250	\$390.00
PM 6" Square	06-CS-SP-20	\$2.16	20	\$43.20	06-BB-SP-200	\$2.09	200	\$418.00
PM 7" Square	07-CS-SP-18	\$2.73	18	\$49.14	07-BB-SP-180	\$2.65	180	\$477.00
PM 8" Square	08-CS-SP-14	\$3.48	14	\$48.72	08-BB-SP-140	\$3.37	140	\$471.80
PM 9" Square	09-CS-SP-12	\$4.27	12	\$51.24	09-BB-SP-100	\$4.14	100	\$414.00
PM 10" Square	10-CS-SP-10	\$5.30	10	\$53.00	10-BB-SP-090	\$5.13	90	\$461.70
PM 11" Square	11-CS-SP-08	\$6.20	8	\$49.60	11-BB-SP-070	\$6.01	70	\$420.70
PM 12" Square	12-CS-SP-07	\$7.18	7	\$50.26	12-BB-SP-060	\$3.70	60	\$222.00
PM 13" Square	13-CS-SP-06	\$8.71	6	\$52.26	13-BB-SP-050	\$8.45	50	\$422.50
PM 14" Square	14-CS-SP-05	\$10.12	5	\$50.60	14-BB-SP-045	\$9.81	45	\$441.45
PM 15" Square	15-CS-SP-04	\$11.14	4	\$44.56	15-BB-SP-040	\$10.80	40	\$432.00
PM 16" Square	16-CS-SP-04	\$12.70	4	\$50.80	16-BB-SP-035	\$12.32	35	\$431.20
PM 17" Square	17-CS-SP-03	\$13.83	3	\$41.49	17-BB-SP-030	\$13.42	30	\$402.60
PM 18" Square	18-CS-SP-03	\$15.47	3	\$46.41	18-BB-SP-025	\$15.00	25	\$375.00
PM 19" Square	19-CS-SP-02	\$17.34	2	\$34.68	19-BB-SP-022	\$16.82	22	\$370.04
PM 20" Square	20-CS-SP-02	\$19.03	2	\$38.06	20-BB-SP-020	\$18.46	20	\$369.20
PM 21" Square	21-CS-SP-02	\$21.29	2	\$42.58	21-BB-SP-017	\$20.64	17	\$350.88
PM 22" Square	22-CS-SP-02	\$23.41	2	\$46.82	22-BB-SP-015	\$22.72	15	\$340.80
PM 23" Square	23-CS-SP-02	\$25.56	2	\$51.12	23-BB-SP-012	\$24.80	12	\$297.60
PM 24" Square	24-CS-SP-02	\$27.62	2	\$55.24	24-BB-SP-010	\$26.79	10	\$267.90

Display Carton			
Item Number	Whls Ea. Cost	Case Qty	Whls Case Cost
04-DC-SP-80	\$1.07	80	\$85.60
05-DC-SP-40	\$1.60	40	\$64.00
06-DC-SP-38	\$2.16	38	\$82.08
07-DC-SP-34	\$2.73	34	\$92.82
08-DC-SP-32	\$3.48	32	\$111.36
.....
10-DC-SP-28	\$5.30	28	\$148.40
.....
12-DC-SP-22	\$7.18	22	\$157.96
.....
14-DC-SP-16	\$10.12	16	\$161.92
.....
16-DC-SP-12	\$12.70	12	\$152.40
.....
18-DC-SP-10	\$15.47	10	\$154.70

* See specification chart on back for details.

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CREDIT CARDS:

We accept VISA, MasterCard, AmericanExpress and Discover at time of order.



CREDIT:

An open account may be established upon acceptance of satisfactory references and will be maintained for accounts that pay within the 30-day terms. A credit application will be sent upon request.

TERMS: NET 30 DAYS

Open accounts are due and payable thirty (30) days from date of invoice. Minimum order for net 30 day terms is \$250. Any amount past due will be charged 1-1/2% per month (18% per annum) and will be subject to adjusted terms.

FREIGHT:

All shipments are FOB our Warehouse, Huntington Beach, CA. Freight is shipped collect.

P.O.P. LITERATURE:

Four-color consumer literature and literature holders are supplied at no charge to help you sell. Please review your needs and request through our sales department at time of order.

UPC LABELS:

We will affix product UPC bar code labels to the back of all product when specified with order.

GUARANTEE:

ProtectoMats manufactured in accordance with The Walton Company's high standard of materials, construction and inspection, are warranted to be free from defects in materials and workmanship for 5 years. During this limited warranty period The Walton Company will repair or, at its option, replace defective merchandise free of charge. This limited warranty does not apply to damage resulting from accident, misuse, negligence, abuse, or normal wear and tear. All other warranties, expressed or implied are hereby excluded.

RETURNS:

Call for authorization number for all returns. We will give you your choice of refund, credit, or exchange. Simply give us the date of invoice, invoice number and you may return any stock item. Items returned must be shipped prepaid.

Returned merchandise must be received by The Walton Company in the condition in which it left the factory. A 15% restocking charge will apply to merchandise returned. An additional charge may be made to restore merchandise to salable condition. Specials and Custom Orders are not returnable.

CLAIMS:

We are not responsible for damage incurred in transit. All items shipped at purchaser's risk; any claim for loss or damage sustained in transit must be made upon carrier immediately. The Walton Company will assist customers in establishing claims with carriers by supplying them with the required documentation whenever possible. All claims against The Walton Company must be made by customer in writing within ten (10) days after delivery. Failure to make claim against The Walton Company within ten (10) days shall constitute full acceptance of merchandise.

DISCLAIMER:

It is always wise to check the surfaces beneath your plant containers periodically to insure that conditions are normal. ProtectoMats do not always eliminate the need for a saucer under a plant container. If the product is being used under potted plants with drain holes, avoid flooding by placing a saucer under the pot. Occasionally, excessive moisture build-up can soak the ProtectoMat beyond its ability to absorb. Heavy containers (i.e. terra cotta) or containers with invisible cracks can cause staining or moisture damage. Avoid this by elevating the container slightly above the mat to provide air circulation beneath the pot. For the occasional problem container, plantscape professionals often stack two ProtectoMats under the pot.

GENERAL INFORMATION:

As a courtesy to our dealers, we will ship "any" quantity of ProtectoMats. If you wish to receive less than a full case of any size of Circular and/or Square mats, a minimal charge of 10% applies to the manual intervention required to break cases. As case packs do not apply to rectangular mats, no such broken case charge exists for rectangles.

Orders less than \$100.00 incur a \$15.00 processing charge.

There is a \$25.00 service charge on all returned checks.

We reserve the right to make upgrades, changes, or product improvements without prior notice. The Walton Company reserves the right to limit purchase quantities.

Prices subject to change without notice.

CIRCULAR SPECIFICATIONS						
Size	Weight in lbs./Cubic Feet			UPC Codes		Diameter
	Case	Carton	Box	Pecan	Walnut	Inch / cm
Standard Packs				Mfg. # 0-87349		
4"	3.5 / 0.15	7.0 / 0.29	22.5 / 0.94	14304-9	11304-2	3.75 / 9.5
5"	4.0 / 0.22	6.0 / 0.52	30.0 / 1.36	14305-6	11305-9	4.75 / 12.1
6"	4.5 / 0.24	7.5 / 0.32	34.0 / 1.35	14306-3	11306-6	5.75 / 14.6
7"	5.0 / 0.24	9.0 / 0.41	41.5 / 1.61	14307-0	11307-3	6.75 / 17.1
8"	5.0 / 0.19	11.0 / 0.52	43.0 / 1.60	14308-7	11308-0	7.75 / 19.7
9"	4.5 / 0.25	--/--	40.0 / 1.69	14309-4	11309-7	8.75 / 22.2
10"	6.0 / 0.24	14.5 / 0.78	45.0 / 1.81	14310-0	11310-3	9.75 / 24.8
11"	5.5 / 0.23	--/--	42.5 / 2.04	14311-7	11311-0	10.75 / 27.3
12"	6.5 / 0.24	17.0 / 1.03	43.0 / 1.70	14312-4	11312-7	11.75 / 29.8
13"	6.5 / 0.23	--/--	43.0 / 1.62	14313-1	11313-4	12.75 / 32.4
14"	6.0 / 0.24	17.0 / 0.68	44.5 / 1.62	14314-8	11314-1	13.75 / 34.9
15"	5.5 / 0.26	--/--	44.0 / 1.87	14315-5	11315-8	14.75 / 37.5
16"	6.5 / 0.26	16.0 / 0.62	46.0 / 1.87	14316-2	11316-5	15.75 / 40.0
17"	6.0 / 0.26	--/--	43.0 / 1.73	14317-9	11317-2	16.75 / 42.5
18"	6.0 / 0.26	17.0 / 0.76	41.0 / 1.73	14318-6	11318-9	17.75 / 45.1
19"	5.0 / 0.23	--/--	33.0 / 1.48	14319-3	11319-6	18.75 / 47.6
20"	5.5 / 0.23	--/--	42.5 / 1.48	14320-9	11320-2	19.75 / 50.2
21"	6.5 / 0.28	--/--	30.0 / 1.36	14321-6	11321-9	20.75 / 52.7
22"	7.0 / 0.28	--/--	38.5 / 1.36	14322-3	11322-6	21.75 / 55.2
23"	8.0 / 0.33	--/--	34.5 / 1.11	14323-0	11323-3	22.75 / 57.8
24"	8.5 / 0.33	--/--	30.5 / 1.11	14324-7	11324-0	23.75 / 60.3

SQUARE SPECIFICATIONS						
Size	Weight in lbs./Cubic Feet			UPC Codes		Dimension
	Case	Carton	Box	Pecan	Walnut	Inch / cm
Standard Packs				Mfg. # 0-87349		
4"	4.4 / 0.15	8.8 / 0.29	28.1 / 0.94	24304-6	21304-9	3.75 / 9.5
5"	5.0 / 0.22	7.5 / 0.52	37.5 / 1.36	24305-3	21305-6	4.75 / 12.1
6"	5.6 / 0.24	9.4 / 0.32	42.5 / 1.35	24306-0	21306-3	5.75 / 14.6
7"	6.3 / 0.24	11.3 / 0.4	51.9 / 1.61	24307-7	21307-0	6.75 / 17.1
8"	6.3 / 0.19	13.8 / 0.5	53.8 / 1.60	24308-6	21308-7	7.75 / 19.7
9"	5.6 / 0.25	--/--	50.0 / 1.69	24309-1	21309-4	8.75 / 22.2
10"	7.5 / 0.24	18.1 / 0.7	56.2 / 1.81	24310-7	21310-0	9.75 / 24.8
11"	6.9 / 0.23	--/--	53.1 / 2.04	24311-4	21311-7	10.75 / 27.3
12"	8.1 / 0.24	21.2 / 1.0	53.8 / 1.70	24312-4	21312-4	11.75 / 29.8
13"	8.1 / 0.23	--/--	53.8 / 1.62	24313-8	21313-1	12.75 / 32.4
14"	7.5 / 0.24	21.3 / 0.6	55.6 / 1.62	24314-5	21314-8	13.75 / 34.9
15"	6.9 / 0.26	--/--	55.0 / 1.87	24315-2	21315-5	14.75 / 37.5
16"	8.1 / 0.26	20.0 / 0.6	57.5 / 1.87	24316-9	21316-2	15.75 / 40.0
17"	7.5 / 0.26	--/--	54.4 / 1.73	24317-6	21317-9	16.75 / 42.5
18"	7.5 / 0.26	21.3 / 0.7	51.3 / 1.73	24318-3	21318-6	17.75 / 45.1
19"	6.3 / 0.23	--/--	41.3 / 1.48	24319-0	21319-3	18.75 / 47.6
20"	6.9 / 0.23	--/--	53.1 / 1.48	24320-6	21320-9	19.75 / 50.2
21"	8.1 / 0.28	--/--	37.5 / 1.36	24321-3	21321-6	20.75 / 52.7
22"	8.8 / 0.28	--/--	48.1 / 1.36	24322-0	21322-3	21.75 / 55.2
23"	10.0 / 0.33	--/--	43.1 / 1.11	24323-7	21323-0	22.75 / 57.8
24"	10.6 / 0.33	--/--	38.1 / 1.11	24324-4	21324-7	23.75 / 60.3

PROTECTOMAT RECTANGLES

If you would like further specifications on rectangles, please contact us with the sizes and information that you desire.

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